### respect our screen rights

Access to content: market and legislative responses

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### Why and when does piracy flourish?

- Timing
- Cost
- Quality of service & user experience



# Game of Thrones - the Australian experience

#### 2012:

- More illegal downloads than any other country
- 10.1% of all downloads with a population of 23 million
- Compares to US: 9.7% with a population of 313 million



## Game of Thrones - the Australian experience

#### 2013:

- Faster availability through pay TV and iTunes but still several days behind US
- Dropped to third on the list of countries with most illegal downloads (but still highest per capita)
- Pay TV responds by locking out iTunes access for next season
- What will happen in 2014?



# Why this example?

- Market failure
- Mismatch of supply and demand, in relation to:
  - Price
  - Availability
  - Quality
- Easy availability of another option



## Legislative responses

- Fair Use
- Graduated enforcement
  - Rights holders monitor peer-to-peer networks
  - They provide ISPs with proof of copyright infringement
  - ISPs provide educational notices ('three strikes')
  - Action is taken against the consumer reduced speed,
    disconnection and/or prosecution



### Where?

- Legislative schemes:
  - France, New Zealand, Korea, Taiwan
  - Legislated but not yet in effect in United Kingdom
- Voluntary schemes:
  - Ireland, US.



#### How has it worked?

- France
  - First 3 years: Millions of allegations; 4 prosecutions; 3 convictions.
- New Zealand:
  - 13 cases head by the tribunal by August 2013
  - All involve music.
  - None involved 3 different infringements



# Issues raised by graduated enforcement

- Right to privacy
- Rule of law (fair process)
- Right to freedom of expression
  - UN Rapporteur (May 2011): Cutting off internet,
    regardless of justification, is disproportionate (Article
    19, paragraph 3, UCCPR)



#### Other issues

- Costs
  - New Zealand: \$534,416 to issue 1,238 notices (first ~12 months)
  - Average of \$438
  - Rights holders required to pay \$25 for a notice to be issued
  - Taxpayers or consumers to pay?



#### Other issues

- Effectiveness
  - Limited data mostly from industry sources and not peer reviewed
  - No evidence of a causal link between graduated response and reduction in infringement



## The alternative: a better market response

- Norway
  - 2008: almost 1.2 billion songs copied without permission
  - 2012: 210 million (82.5% reduction)
- What happened?
  - Survey data: 47% of people were using a music streaming service
  - Free (or cheap), technologically superior



#### Lessons?

- Consumers will pay, where the market meets their needs and expectations
- The cost of content has to come down
- Where the market is failing to meet the needs and expectations of consumers, beware the arguments of powerful rights holders
- Let the market do its work



### More information

Rebecca Giblin, 'Evaluating graduated response', Columbia Journal of Law and the Arts (2014)

See <a href="http://works.bepress.com/giblin/">http://works.bepress.com/giblin/</a>

